



# Iplayco Corp.

Feb 27<sup>th</sup> 2014

## Iplayco inks another three orders for C\$1.9 mln in the Middle East

Iplayco Corp (CVE:IPC), a maker of durable play structures for children, has announced three new sales contracts amounting to C\$1.9 million to design, manufacture and install large indoor play structures in the Middle East.

This comes on top of the three new orders amounting to C\$1.54 million that it announced in January, for customers in Africa, Europe and Asia.

Iplayco, which ranked among the top 10 best performing companies in the diversified industries sector on the TSX Venture Exchange last year, has sold play structures to over 50 countries and to 16 different markets, including family entertainment centres, theme parks, shopping malls, restaurants, hospitals, zoos, churches and more. It also owns and operates a family entertainment centre, called The Great Escape, in Langley, British Columbia, where Iplayco is headquartered.

"We are very pleased to announce that we have entered into these three new sales agreements, which are expected to be substantially realized in the operating results of our third quarter ending on June 30, 2014," said president Scott Forbes, in a release Thursday.

In the company's first quarter results released earlier this month, Forbes said that Iplayco is expecting a "moderate increase in sales and earnings" for the three months ending March 31, also known as its fiscal second quarter, compared to Q1.

Iplayco grew sales by over 46% last year, while net income also rose substantially. The Langley, British Columbia-based company can attribute its overall success in 2013 to large orders from mall owners, especially in the Middle East, from where Iplayco received five large \$1 million plus orders, alongside an almost \$2 million project from The Children's Museum in Las Vegas.

The company, which sees its strong growth tide continuing as it looks to expand to the BRIC nations, has seen its share price surge over 400% in the last 12 months. Its stock is up 15% so far this year.

Iplayco's recognition as a TSX Venture 50 company was based on equal weighting of market cap growth, share price appreciation, trading volume and analyst coverage as of December 31, 2013.

**Price:** C\$0.69

**Market Cap:** C\$7.15M

### 1 Year Share Price Graph



### Share Information

**Code:** IPC

**Listing:** TSX-V

**Sector:** Manufacturing

**Website:** www.iplaycoltd.com

### Company Synopsis:

*Iplayco custom designs, manufactures and installs premium quality, fun, safe and durable play structures for children worldwide. In its 14-year history, Iplayco has sold play structures to over 50 countries and to 16 different markets, including family entertainment centres, theme parks, shopping malls, restaurants, fitness and health clubs, municipalities, schools, daycare centres, hospitals, zoos and churches.*

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