



# Iplayco Corp.

Feb 12<sup>th</sup> 2015

## Iplayco ranks among top 10 sector performers on TSX-Venture as shares more than double

Iplayco Corp (CVE:IPC) says it has been ranked among the top 10 performing companies in the diversified industries sector by the TSX Venture Exchange, as part of the 2015 TSX Venture 50.

The TSX Venture 50 calls out the top 10 companies listed on the exchange in each of the five major industry sectors: mining, oil and gas, technology & life sciences, diversified industries and clean technology. The companies are selected based on market cap growth, share price appreciation, trading volume and analyst coverage, with all data as of December 31, 2014.

Iplayco, a Canadian maker of children's indoor play equipment, said that its share price climbed 115 percent year-over-year in 2014, while its market capitalization more than quadrupled, rising some 339 percent.

On Wednesday, the Langley, B.C.-based company reported sales jumped 48 percent in its fiscal first quarter from a year earlier, as margins increased and revenue from its manufacturing operations rose by more than half.

For the three months to December 31, 2014, Iplayco, which reports in Canadian currency, posted sales of \$4.3 million, up 47.9 percent from \$2.9 million in the fiscal first quarter of 2014. Net income soared to \$220,309, or 1 cent per share, from \$24,212, or flat per share, in the year earlier period. Gross margin improved to 41.6 percent from 38 percent.

The Canadian company has sold play structures to over 50 countries and to 16 different markets, including family entertainment centres, theme parks, shopping malls, restaurants, hospitals, zoos, churches and more. It also owns and operates a family entertainment centre, called The Great Escape, in Langley, BC.

In 2014, Iplayco closed on an \$8.8 million investment by a Saudi investor, which also happens to be one of its biggest customers in Saudi Arabia, paving the way for a huge expansion of the company. The investor, Saudi FAS Holding Company and its British Columbia subsidiary, FAS Entertainment B.C. --- together known as FAS -- now hold a stake of over 50 percent in Iplayco. FAS and its affiliates have bought a total of more than US\$14 million of play structure equipment from the company over the past three years.

The closure of the financing solidifies plans to place several hundred millions in orders with Iplayco over the next five to seven years.

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No investment advice

**Price:** C\$1.03

**Market Cap:** C\$21.496M

### 1 Year Share Price Graph



### Share Information

**Code:** IPC

**Listing:** TSX-V

**Sector:** Manufacturing

**Website:** www.iplaycoltd.com

### Company Synopsis:

*Iplayco is a global leader in the design, manufacturing and installation of premium-quality, fun, safe and durable play structures for children.*

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