

03:12 01 Apr 2019

## Iplayco wins another \$6m in new sales agreements

Iplayco Corp Ltd (CVE:IPC) announced Monday that it has struck 10 new sales pacts, worth more than US\$6 million, to supply indoor playgrounds to customers in North America, Europe, the Middle East and Asia.

To start, four of the 10 orders originated in Europe and the Middle East and were worth as much as US\$2.76 million. These deals were orchestrated by Iplayco's European outpost, which was set up 17 months ago.

READ: iPlayCO, the play equipment maker, upbeat as 2019 sales set to accelerate

Iplayco's operations in North America, meanwhile, were responsible for bringing in four contracts in North America and one in the Middle East, which raked in \$2.31 million. Lastly, Iplayco's team in Asia obtained a \$1 million contract from a single customer in the Philippines.

"I am very pleased that we are continuing to generate larger orders from across the world," said Scott Forbes, Iplayco's CEO in a statement. "We continue to see positive sales momentum going into the second half of our financial year."

READ: iPlayco Corp strikes five new sales worth C\$5.22mln  
Iplayco projects that a "substantial" portion of revenue from the 10 orders will be marked in its fiscal financial year ending on September 30, 2019.

The firm, headquartered in Langley, British Columbia, and public since 2003, has sold over 3,000 playgrounds in more than 60 countries worldwide.

iPlayCO, which has well over 100 employees, sells its play structures to family entertainment centres as well as to restaurants, museums, hospitals, hotels and airports.

Contact Ellen Kelleher at [ellen@proactiveinvestors.com](mailto:ellen@proactiveinvestors.com)

**Price:** C\$0.71

**Market Cap:** C\$7.26M

### 1 Year Share Price Graph



### Share Information

**Code:** IPC

**Listing:** TSX-V

**52 week High Low**  
C\$0.84 C\$0.39

**Sector:** Manufacturing

**Website:** [www.internationalplayco.com](http://www.internationalplayco.com)

### Company Synopsis:

*At iPlayCO, we welcome the opportunity to build new relationships and introduce*

*our clients to the amazing industry of children's play structures. We are a world-wide authority in the custom design and manufacturing of indoor play areas as well as theming for toddlers, school age children and young adults.*

### Author:

**Proactive Investors Ltd**

**+44 (0)207 989 0813**

**[action@proactiveinvestors.com](mailto:action@proactiveinvestors.com)**

Proactive Investors facilitate the largest global investor network across 4 continents in 4 languages. With a team of analysts journalists & professional investors Proactive produce independent coverage on 1000's of companies across every sector for private investors, private client brokers, fund managers and international investor communities.

Contact us +44 (0)207 989 0813 [action@proactiveinvestors.com](mailto:action@proactiveinvestors.com)

No investment advice

Proactive Investors is a publisher and is not registered with or authorised by the Financial Conduct Authority (FCA). You understand and agree that no content

published constitutes a recommendation that any particular security, portfolio of securities, transaction, or investment strategy is suitable or advisable for any specific person. You further understand that none of the information providers or their affiliates will advise you personally concerning the nature, potential, advisability, value or suitability of any particular security, portfolio of securities, transaction, investment strategy, or other matter.

You understand that the Site may contain opinions from time to time with regard to securities mentioned in other products, including company related products, and that those opinions may be different from those obtained by using another product related to the Company. You understand and agree that contributors may write about securities in which they or their firms have a position, and that they may trade such securities for their own account. In cases where the position is held at the time of publication and such position is known to the Company, appropriate disclosure is made. However, you understand and agree that at the time of any transaction that you make, one or more contributors may have a position in the securities written about. You understand that price and other data is supplied by sources believed to be reliable, that the calculations herein are made using such data, and that neither such data nor such calculations are guaranteed by these sources, the Company, the information providers or any other person or entity, and may not be complete or accurate.

From time to time, reference may be made in our marketing materials to prior articles and opinions we have published. These references may be selective, may reference only a portion of an article or recommendation, and are likely not to be current. As markets change continuously, previously published information and data may not be current and should not be relied upon.